Course Substitution for Deakin University, Australia
(All courses taught in ENGLISH)

- Course unit conversion: 1 Deakin credit = 4 US units (multiply by 4)
- Student can attend the B, G, and W campuses only. Courses taken must be in the same campus, i.e. all in B Campus or G campus
  - B = Melbourne Campus at Burwood
  - G = Geelong Campus at Waurn Ponds
  - W = Warrnambool Campus
- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.

### Core Courses for All Majors

<table>
<thead>
<tr>
<th>Course at SDSU</th>
<th>Deakin University Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 323: Fund. of Finance</td>
<td>MAF 203 Business Finance [both]</td>
</tr>
<tr>
<td></td>
<td>MAF 101 Fundamentals of Finance (lower division)</td>
</tr>
<tr>
<td>BA 360: Intro to Operations and Supply Chain Management</td>
<td>MMM 367 Operations and Quality Management [July-Nov]</td>
</tr>
<tr>
<td>BA 350: Mgt. &amp; Org. Behavior</td>
<td>MMM 240 Organizational Behavior</td>
</tr>
<tr>
<td>BA 370: Marketing</td>
<td>MMK 277 Marketing Management [both]</td>
</tr>
<tr>
<td>BA 405: Intl Business Strategy</td>
<td>MMM365 Strategic Management [Feb-June]</td>
</tr>
<tr>
<td>MIS 301: Statistical Analysis</td>
<td>MSQ 271 Statistics for Business and Economics [Feb-June]</td>
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### Finance Majors

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>FIN 425: Forecasting</td>
<td>MAE 305 Business and Financial Forecasting [Feb-June]</td>
</tr>
<tr>
<td>FIN 326: Fin. Institutions Management</td>
<td>MAF208 Financial Institutions Management [Feb-June]</td>
</tr>
<tr>
<td>FIN 329: International Business Finance</td>
<td>MAF 306 International Finance and Investment [July-Nov]</td>
</tr>
<tr>
<td>FIN 327: Investments</td>
<td>MAF307 Equities and Investment Analysis [July-Nov]</td>
</tr>
<tr>
<td>FIN Elective</td>
<td>MAF202 Money and Capital Markets [both]</td>
</tr>
</tbody>
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### Information Systems Majors

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<thead>
<tr>
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<tbody>
<tr>
<td>MIS 306: Info Systems Analysis</td>
<td>MSC228 Information Systems Analysis and Design [Feb-June]</td>
</tr>
<tr>
<td>MIS 406: Information Systems Design</td>
<td>MSC352 Advance Systems Analysis (Prerequisite: MIS 306)</td>
</tr>
<tr>
<td>MIS 483: Networks and Data Comm.</td>
<td>MSC233 Information Systems Networks [July-Nov]</td>
</tr>
<tr>
<td>MIS 460: Project Management</td>
<td>MSC303 Information Systems Project [July-Nov]</td>
</tr>
<tr>
<td>MIS 492: Management of Information Systems</td>
<td>MIS 211 IS Services, Infrastructure and the Cloud</td>
</tr>
<tr>
<td>MIS ELECTIVES</td>
<td>MIS 352 Enterprise Systems for Managers</td>
</tr>
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<td></td>
<td>MIS 390 Business Internship</td>
</tr>
</tbody>
</table>

### Management Majors

<table>
<thead>
<tr>
<th>Course</th>
<th>Deakin University Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT 444: Business Ethics &amp; Corporate Governance (Formerly MGT 356)</td>
<td>MMM 343 Business Ethics [Feb-June]</td>
</tr>
<tr>
<td>MGT 464: Legal Issues in Human Resources</td>
<td>MLC309 Employment Law [July-Nov]</td>
</tr>
<tr>
<td>MGT 466: International HR Mgmt</td>
<td>MMH352 International and Comparative Human Resource MGMT [July-</td>
</tr>
</tbody>
</table>

| Management electives                              | MMM790 Arts Management  
 |                                                 | MMM385 Business in Asia  
 |                                                 | MMM306 Global Strategy and International Management  
| HR elective                                      | MMH349 Industrial Relations [Feb-June]  
|                                                 | MMH350 Skills Workshop in Counselling and Negotiation [Feb-June] PROPOSE  
|                                                 | MMH356 Change Management [July-Nov] PROPOSE  
| Marketing Majors                                 | MMK 266 Consumer Behavior [July-Nov]  
| MKT 371: Consumer & Buyer Behavior               | MMK393 Promotional Strategy [Feb-June]  
| MKT 373: Integrated Marketing Communications      | MMK 358 International Marketing [Feb-June]  
| MKT 470: Marketing Research                       | MMK265 Marketing Research [both]  
| MKT 473: Sales Management                        | MMK 394 Sales Management  
| MKT 476: Internet/Interactive Marketing           | MMK 332: Direct and Online Marketing [July-Nov]  
| Marketing electives                              | MMK327 or MMK330 or MMK331 or MMK332 or or MMK468 or MMK316  
|                                                 | MMK 351 Services Marketing  
|                                                 | KLC 314 Advertising Design Desires  
|                                                 | MMK 277 Marketing Management  
|                                                 | MMK 367 Customer Profiling  
|                                                 | MMK 325 Strategic Marketing  
|                                                 | ALC 215 Globalization and the Media  
| IMC Majors                                       | ALC371 Cultural Studies  
| IMC Electives                                    | ALC314 Advertising: Designing Desires  
|                                                 | ALC210 Media Cultures, Public Places  
|                                                 | ASC246 Sociology of the Media and Popular Culture  
| General Education                                | Deakin University Course  
| Approved SDSU GE Area                            | SQA 201 Society and Environment  
| Explorations Natural Sciences                    | SBB 204 Animal Biology  
|                                                 | SQB 220 Wildlife Ecology  
|                                                 | SQB 309 Wildlife Conservation  
|                                                 | SQB 331 Geographic Info. Systems  
|                                                 | SQE 342 Risks to Healthy Environment  
| Explorations Social & Behavioral Sciences        | AIR246 Critical Issues in International Relations  
|                                                 | ASP214 Political Philosophy  
|                                                 | AIR244 Conflict, Security and Terrorism  
|                                                 | ASC270 Sociology and the Law  
|                                                 | ASP216 Ethics in Global Society  
|                                                 | AIR236 Global Capitalism and its Discontent  
|                                                 | HPS111 Introduction to Psychology  
|                                                 | AIR345 The Great Powers in International Politics  
|                                                 | HPS 204 Social Psychology  
|                                                 | ASS227 Social Life: Anthropological Insight  
|                                                 | AIX290 Australia Today  
|                                                 | AAS 227 Soc Life: Anthropology Insights  
|                                                 | AIH Australia & the Two World Wars  
|                                                 | AIH The Holocaust  
|                                                 | AIR 345 The Great Powers in International Politics  
|                                                 | ASC 246 Soc of Media and Popular Culture  
|                                                 | ASC 346 Soc of Media and Popular Culture  
|                                                 | ASP 216 Ethics in Global Society  
|                                                 | AIR243 International Relations of the Asia-Pacific (*cultural diversity)  
|                                                 | ASS225 Dimensions of Change: Anthropology and the Third World (*cultural diversity)  

| Explorations Humanities | AIH237 Colonial Australia and the Pacific (*cultural diversity)  
| | AIP 306 Democrat Comp. Studies (*cultural diversity)  
| | ASC 223 Migration & Multiculturalism (*cultural diversity)  
| | ASP313 Founders of Western Philosophy  
| | AIH 363 The First American Cent.  
| | ASP225 Contemporary and Cross Cultural Philosophies (*cultural diversity)  
| | ACT 201 Art & Cultural Production (*cultural diversity)  
| | AIE 356 Australia and the Middle East (*cultural diversity)  
| | AIH 205 Sex and Gender in History (*cultural diversity)  
| | AIH 237 Colonial Australia & Pacific (*cultural diversity)  
| | AIH 256 Migration in History (*cultural diversity)  
| | AIH 261 Migration in History (*cultural diversity)  
| | AIH 337 Colonial Australia & Pacific (*cultural diversity)  
| | ASP 205 World Religions (*cultural diversity)  
| | ASP 225 Contemporary and Cross Cultural Philosophies (*cultural diversity)  
| | Foundations/Humanities/Philosophy | ASP 105 Philosophy and the Meaning of Life  
| | | ASP 205 World Religions  
| | Foundations/Humanities/Art | ACT 101 Art & Cultural Production  
| | | ACT 104 Art & Technology  
| | Foundations/Humanities/History | AIA 103 Australia New World Nation  
| | | AIH 108 The World since 1945  
| | Foundations Humanities Phi/RS | AH 108 World since 1945  
| | | ASP205 World Religions  
| | | ASP105 Philosophy and the Meaning of Life  
| | Foundations/Social Behavioral Science | HPS 111 Introduction to Psychology  

Last revised on March 1, 2016