

Course Substitution for
Berlin School of Business Economics and Law,
Germany
 (All courses taught in English)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**
- **PLEASE NOTE THAT ALL COURSES ARE 2.5 units only**
- **PLEASE NOTE THAT ALL CLASSES ARE OFFERED EVERY SEMESTER, UNLESS NOTED**

Core Courses for All Majors

Course at SDSU	Course at Berlin School of Business Economics and Law
BA 323: Fund. of Finance	Fundamentals of Corporate Finance Investment and Finance Principles of Corporate Finance
BA 360: Intro to Operations Management	Operations Management Product and Supply Management
BA 350: MGM & Organizational Behavior	Organizational Behavior in International Companies Human Resources and Organization
BA 370: Marketing	Marketing
BA 405: International Business Strategy	Strategic Management

Accounting Majors

ACCTG Elective	International Business Accounting
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Finance Majors

FIN/FIN Services/Real Estate Elective	Capital Markets Corporate Finance Financial Analysis and Valuation Instruments of Controlling National and International Financial Relations Selected Issues in Business Finance
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Information Systems Majors

MIS Elective	Business Applications Introduction to Business Information systems PROPOSE Management Issues: Total Quality Management, SPRING
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Management Majors

MGT 352: Human Resource Mgt.	Human Resource Management
MGT/ENTRE/HR Elective	Business Simulation Distributions Management and Transportation International Management Internationalization of economic processes goals, instruments and actors of regulation (6 UNITS) Management Issues: business Ethics

	Management Issues: Entrepreneurship Organizational Design Product and Distribution Management
Marketing Majors	
MKTG 371: Consumer & Buyer Behavior	Communication Strategies and Consumer Behavior
MKTG 470: Marketing Research	Market Research
MKTG/IMC/Sales Electives	Communication and Interaction on the Job Communication and Interaction in a Professional Context Product and Distribution Management Selected Issues in Marketing
General Education	
Approved SDSU GE Area	Course at Berlin School of Business
Explorations Social & Behavioral Sciences	Political Economy and Social Structure of Modern Society Work, Business and Society European Economic Policy Regional Studies International Economics PROPOSE History, Politics and Economics of the Host Country PROPOSE Intercultural Communication PROPOSE

Last revised on April 8, 2019