

**Course Substitution for  
Deakin University, Australia**  
(All courses taught in ENGLISH)

- Course unit conversion: 1 Deakin credit = 4 US units (multiply by 4)
- Student can attend the B, G, and W campuses only. Courses taken must be in the same campus, i.e. all in B Campus or G campus
  - B = Melbourne Campus at Burwood
  - G = Geelong Campus at Waurm Ponds
  - W =Warrnambool Campus
- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

**PLEASE NOTE THAT STUDENTS CAN TAKE A MAXIMUM OF SIX UNITS OF LOWER DIVISION**

**Core Courses for All Majors**

Course at SDSU	Deakin University Course
BA 323: Fund. of Finance	MAF 203 Business Finance [both] MAF 101 Fundamentals of Finance (lower division)
BA 360: Intro to Operations and Supply Chain Management	MMM 267 Business Logistics
BA 350: Mgt. & Org. Behavior	MMM 240 Organizational Behavior
BA 370: Marketing	MMK101 Marketing Fundamentals (lower division)
BA 405: Intl Business Strategy	MMM365 Strategic Management [Feb-June]
MIS 301: Statistical Analysis	MSQ 271 Statistics for Business and Economics [Feb-June]

**Finance Majors**

FIN 326: Fin. Institutions Management	
FIN 329: International Business Finance	MAF306 International Finance and Investment
FIN 327: Investments	MAF307 Equities and Investment Analysis
FIN 427: Derivatives and Financial Risk MGT	MAF308 Derivative and Fixed Income Securities
FIN Elective	MAF202 Money and Capital Markets MAF367 Treasury Operations

**Information Systems Majors**

MIS 483: Networks and Data Comm.	MIS202 Managing Data and Information
MIS 460: Project Management	MIS398 Project Management
MIS 492: Management of Information Systems	MIS 211 IS Services, Infrastructure and the Cloud
MIS ELECTIVES	MIS 352 Business Process Management MIS231 Professional Ethics in the Digital Age PROPOSE MIS276 Design Thinking PROPOSE MIS203 Making Sense of Information MIS Marketing Analytics

**Management Majors**

MGT 352: Human Resource Management	MMH 230 Fundamentals of Human Resource Management
MGT 444: Business Ethics & Corporate Governance	MMM 343 Business Ethics
MGT 464: Legal Issues in Human Resources	MLC309 Employment Law

MGT 466: International HR Mgmt	MMH352 International Human Resource Management
Management electives	MMM385 Business in Asia MMM306 Global Strategy and International Management MMM 279 Creating and Managing Social Enterprises MMM 308 Applied Management Capabilities MMM 311 Global Mindset and Citizenship MMM 312 Event Management
HR elective	MMH349 Employment Relations MMH232 Human Resource Development [July-Nov] PROPOSE MMH350 Skills Workshop in Counselling and Negotiation [Feb-June] PROPOSE MMH356 Change Management PROPOSE MMH 231 Managing and Rewarding Performance PROPOSE MMH 250 Workplace Counselling and Negotiation PROPOSE MMH 331 Strategic Human Resource Management PROPOSE

**Marketing Majors**

MKTG 371: Consumer & Buyer Behavior	MMK 266 Consumer Behavior [July-Nov]
MKTG 373: Integrated Marketing Communications	MMK393 Integrated Marketing Communications in the Digital Age
MKT 470: Marketing Research	MMK265 Marketing Research [both]
MKTG 479: Strategic Marketing MGT	MMK 325 Strategic Marketing
Marketing electives	ALC 215 Globalization and the Media MMK 251 Services Marketing MMK 277 Marketing Management MMK226 Retailing MMK280 Brand Management MMK317 Merchandise Management MMK368 Business Marketing MMK468 Research Paradigms in Marketing

**IMC Majors**

IMC Electives	ALC371 Cultural Studies ALC314 Advertising: Designing Desires ALC210 Media Cultures, Public Places ASC246 Sociology of the Media and Popular Culture
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GE course, [please visit this website](#)

Last revised on July 25, 2017