



**Course Substitution for
La Trobe University, Australia**
(All courses taught in ENGLISH)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.:** <http://www.latrobe.edu.au/timetable/>; listings below are for Bundoora Campus in Melbourne
- Syllabi are available [online](#)
- Most classes are 15 Australian credit points. Each 4 Australian credit, represent 1 unit at SDSU. Hence, 15 credits is 3.7 units at SDSU
- Upper division is 2nd and 3rd year units, which in this General Education Explorations area are typically 20 units.

PLEASE NOTE THAT STUDENTS CAN TAKE A MAXIMUM OF SIX UNITS OF LOWER DIVISION

Prep for the Major Courses

Course at SDSU	Course at La Trobe
ACCTG 201: Financial Acctg Fundamentals	ACC1IFA: Introductory Financial Accounting
ACCTG 202: Managerial Acctg Fundamentals	ACC1AMD: Accounting for Management Decisions
ECON 101: Principles of Econ (Macro)	ECO2MAT: Macroeconomic Theory ECO1IMA: Macroeconomics
ECON 102: Principles of Econ (Micro)	ECO2MIT: Microeconomic Theory ECO1IMI: Microeconomics
FIN 240: Legal Environment of Business	LST2BSL: Business Law
MIS 180: Principles of Information Systems	BUS1MIS: Management Information Systems
STAT 119: Elementary Statistics for Business	ECO1ISB: Introductory Statistics for Business

Core Courses for All Majors

BA 323: Fundamentals of Finance	FIN2FIN: Finance (BOTH) FIN3CFI: Corporate Finance (Semester 1)
BA 370: Marketing	MKT1FMK: Foundations of Marketing (BOTH) lower division MKT2MPP: Marketing Principles and Practice BUA4MKG: Marketing MKT1MDP Marketing: Defined, Planned and Delivered

	lower division
BA 405: International Business Strategy	ECO2IBE: International Business Environment(Semester 1) MGT3SMG: Strategic Management (Semester 1)
MIS 301: Statistical Analysis for Business	ECO2ISB : Intermediate Statistics for Business(Semester 1)

Accounting Majors

FIN 321: Managerial Economics	ECO2MEC: Managerial Economics (Semester 2)
ACCTG Elective	ACC3F0A Forensic Accounting ACC1AMD: Acctg for Management Decisions (BOTH) PROPOSE ACC2CRE: Corporate Reporting (BOTH) PROPOSE ACC2IMB: Management Accounting and Control (BOTH) PROPOSE ACC2IMA: Cost Accounting and Decision Making (BOTH) PROPOSE

Finance and Financial Services Majors

ACCTG 326: Intermediate Financial Accounting	ACC3AFA: Advanced Financial Accounting (BOTH)
FIN 321: Managerial Economics	ECO2MEC: Managerial Economics
FIN 326: Financial Institutions Management	FIN3FIM: Financial Institutions Management (Semester 1) FIN2FII: Financial Instruments
FIN 329: International Business Finance	FIN3IFM: International Financial Management(Semester 1)
FIN 421: Portfolio MGT and Security Analysis	FIN3IPM: Investment and Portfolio Management
FIN 427: Derivatives and Risk Mgt	FIN3FRM: Financial Risk Management (Semester 2)
FIN Elective	FIN3CFP: Case Studies in Financial Planning (Semester 2) FIN3SEV: Security Valuation (Semester 1) FIN3REP: Retirement and Estate Planning (Semester 2) FIN3PRE: Principles of Retirement and Estate Planning FIN3MAQ: Mergers and Acquisitions FIN2FII: Financial Instruments FIN3CLF Computational Finance
FS Elective	ECO2MEC: Managerial Economics (Semester 1)

Management Majors

MGT 352: Human Resource Management	MGT2HRM: Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	MGT2BET: Business Ethics
MGT 357: Multinational Business & Comparative Mgmt	MGT3IMG: International Management (Semester 1)
MGT 460: Business Plan Development	ACC2BPE: Business Planning for Entrepreneurs

MGT 465: Labor Relations	LAW3ELR: Employment and Labour Relations Law ECO3IRE: Industrial Relations MGT2EMP - Employee Relations (Semester 2)
MGT 466: International Human Resource Mgmt	MGT3IHR: International Human Resource Management (Semester 2)
MGT 475: Leadership and Organizations	MGT3LWM Leadership: What matters
MGT/ ENTRE Elective	MGT1FOM: Foundations of Management (BOTH) lower division IBU5COV Corporate Venturing (Semester 2) ECO1SGB: Sustainability in Global Business lower division BUS2BMO: Business Models PROPOSE
HR Elective	MGT2HRD: Human Resource Development (Semester 1) MGT3ISC: Interpersonal Skills & Conflict Management (Semester 2) MGT3HRI: Human Resource Info Systems (Semester 2)

Marketing Majors

MKTG 371: Consumer & Buyer Behavior	MKT2CBE: Consumer Behaviour (Semester 1)
MKTG 373: Integrated Marketing Communications	MKT2MCO: Marketing Communication (Semester 1) MKT2MPR: Marketing Communications and Public Relations
MKTG 470: Marketing Research	MKT3MRE : Marketing Research (Semester 2) PROPOSE
MKTG 476: Internet/Interactive Marketing	MKT2ELM: Electronic Marketing (Semester 1)
MKTG 479: Strategic Marketing	MKT3SMK: Strategic Marketing (Semester 2) MKT3SMA: Strategic Marketing A (Bendigo Campus only)
MKTG Elective	MKT3IMK: International Marketing (Semester 2) MKT2SMA: Services Marketing (Semester 2) LST2MAL: Marketing Law (Semester 2)

General Education

Approved SDSU GE Area	Course at La Trobe
Explorations Natural Sciences	PHY3GRE 2009 Greenhouse Effect GEN2EEG Ecological & Evolut. Genetics BOT2AES 2009 Aust. Ecology & Systematics
Explorations Social & Behavioral Sciences	ABS 3SAB Settler and Aboriginal (*cultural diversity) Soc 3APC/Soc 2APC Asian and Pacific Cities (*cultural diversity) Soc 2UYC Understanding Youth in 21 st Century ANT2ABA/ANT3ABA: Aboriginal Australia (*cultural diversity) ANT2CRD/ANT3CRD: Culture, Race and Difference (*cultural diversity) AST2GSL/AST3GSL: Goddesses, Sexuality and Liberation: India and beyond (*cultural diversity) SOC2ACR/SOC3ACR: Australian Cities and Regions SOC2CMS/SOC3CMS: Community Studies

	SOC2GES/SOC3GES: Gender and Sexuality: contemporary debates (*cultural diversity)
Explorations Humanities	ARH 430B Art of Byzantine ARH2AWA/ARH3AWA: Andy Warhol's America: pop art, politics and popular culture ARH2ETA/ARH3ETA: European Travel and Art AST2INB/AST3INB: Introduction to Buddhism (*cultural diversity) PHI2DBK/PHI3DBK: Discourse, Body, Knowledge PHI2HUR/PHI3HUR: Human Rights: fundamental issues (*cultural diversity) PHI2BAW - Being in the World PHI2MFQ - Metaphysics: Fundamental Questions DRA2TSS - Theatre Spaces and Stages DRA3AUD - Australian Drama from 1955 to the Present

- Most electives are 20 AUS credits unless otherwise noted. Please note that students must take 15 Australian credit points to equal 3 SDSU units
- Many of these classes have pre-requisites or Coordinator approval. Check with La Trobe Coordinator for approval

Last revised on March 19, 2018