

Course Substitution for La Trobe University, Australia (All courses taught in ENGLISH)

- Most classes are 15 Australian credit points. Each 4 Australian credit, represent 1 unit at SDSU. Hence, 15 credits is 3.7 units at SDSU
- Upper division is 2nd and 3rd year units, which in this General Education Explorations area are typically 20 units.
- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.: <http://www.latrobe.edu.au/timetable/>; listings below are for Bundoora Campus in Melbourne
- Syllabi are available [online](#)

PLEASE NOTE THAT STUDENTS CAN TAKE A MAXIMUM OF SIX UNITS OF LOWER DIVISION

Prep for the Major Courses

Course at SDSU	Course at La Trobe
ACCTG 201: Financial Acctg Fundamentals	ACC1IFA: Introductory Financial Accounting
ACCTG 202: Managerial Acctg Fundamentals	ACC1AMD: Accounting for Management Decisions
ECON 101: Principles of Econ (Macro)	ECO2MAT: Macroeconomic Theory ECO1IMA: Macroeconomics
ECON 102: Principles of Econ (Micro)	ECO2MIT: Microeconomic Theory ECO1IMI: Microeconomics
FIN 240: Legal Environment of Business	LST2BSL: Business Law
MIS 180: Principles of Information Systems	BUS1MIS: Management Information Systems
STAT 119: Elementary Statistics for Business	ECO1ISB: Introductory Statistics for Business

Core Courses for All Majors

BA 323: Fundamentals of Finance	FIN2FIN: Finance (BOTH) FIN3CFI: Corporate Finance (Semester 1)
BA 370: Marketing	MKT1FMK: Foundations of Marketing (BOTH) lower division MKT2MPP: Marketing Principles and Practice BUA4MKG: Marketing MKT1MDP Marketing: Defined, Planned and Delivered lower division
BA 405: International Business Strategy	ECO2IBE: International Business Environment (Semester 1) MGT3SMG: Strategic Management (Semester 1)
MIS 301: Statistical Analysis for Business	ECO2ISB: Intermediate Statistics for Business (Semester 1)

Accounting Majors

FIN 321: Managerial Economics	ECO2MEC: Managerial Economics (Semester 2)
ACCTG Elective	ACC3F0A Forensic Accounting ACC1AMD: Acctg for Management Decisions (BOTH) PROPOSE ACC2CRE: Corporate Reporting (BOTH) PROPOSE ACC2IMB: Management Accounting and Control (BOTH) PROPOSE ACC2IMA: Cost Accounting and Decision Making (BOTH) PROPOSE

Finance and Financial Services Majors

ACCTG 326: Intermediate Financial Accounting	ACC3AFA: Advanced Financial Accounting (BOTH)
FIN 321: Managerial Economics	ECO2MEC: Managerial Economics
FIN 326: Financial Institutions Management	FIN3FIM: Financial Institutions Management (Semester 1) FIN2FII: Financial Instruments
FIN 329: International Business Finance	FIN3IFM: International Financial Management (Semester 1)
FIN 421: Portfolio MGT and Security Analysis	FIN3IPM: Investment and Portfolio Management
FIN 427: Derivatives and Risk Mgt	FIN3FRM: Financial Risk Management (Semester 2)
FIN Elective	FIN3CFP: Case Studies in Financial Planning (Semester 2) FIN3SEV: Security Valuation (Semester 1)

	FIN3REP: Retirement and Estate Planning (Semester 2) FIN3PRE: Principles of Retirement and Estate Planning FIN3MAQ: Mergers and Acquisitions FIN2FI: Financial Instruments FIN3CLF Computational Finance
FS Elective	ECO2MEC: Managerial Economics (Semester 1)

Management Majors

MGT 352: Human Resource Management	MGT2HRM: Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	MGT2BET: Business Ethics
MGT 357: Multinational Business & Comparative Mgmt	MGT3IMG: International Management (Semester 1)
MGT 460: Business Plan Development	ACC2BPE: Business Planning for Entrepreneurs
MGT 465: Labor Relations	LAW3ELR: Employment and Labour Relations Law ECO3IRE: Industrial Relations MGT2EMP - Employee Relations (Semester 2)
MGT 466: International Human Resource Mgmt	MGT3IHR: International Human Resource Management (Semester 2)
MGT 475: Leadership and Organizations	MGT3LWM Leadership: What matters
MGT Elective	MGT1FOM: Foundations of Management (BOTH) lower division ECO1SGB: Sustainability in Global Business lower division BUS2BMO: Business Models PROPOSE
HR Elective	MGT2HRD: Human Resource Development (Semester 1) MGT3ISC: Interpersonal Skills & Conflict Management (Semester 2) MGT3HRI: Human Resource Info Systems (Semester 2)
ENTRE Elective	IBU5COV Corporate Venturing (Semester 2)

Marketing Majors

MKTG 371: Consumer & Buyer Behavior	MKT2CBE: Consumer Behaviour (Semester 1)
MKTG 373: Integrated Marketing Communications	MKT2MCO: Marketing Communication (Semester 1) MKT2MPR: Marketing Communications and Public Relations
MKTG 470: Marketing Research	MKT3MRE : Marketing Research (Semester 2) PROPOSE
MKTG 476: Internet/Interactive Marketing	MKT2ELM: Electronic Marketing (Semester 1)
MKTG 479: Strategic Marketing	MKT3SMK: Strategic Marketing (Semester 2) MKT3SMA: Strategic Marketing A (Bendigo Campus only)
MKTG Elective	MKT3IMK: International Marketing (Semester 2) MKT2SMA: Services Marketing (Semester 2) LST2MAL: Marketing Law (Semester 2)

General Education

Approved SDSU GE Area	Course at La Trobe
Explorations Natural Sciences	PHY3GRE 2009 Greenhouse Effect GEN2EEG Ecological & Evolut. Genetics BOT2AES 2009 Aust. Ecology & Systematics
Explorations Social & Behavioral Sciences	ABS 3SAB Settler and Aboriginal (*cultural diversity) Soc 3APC/Soc 2APC Asian and Pacific Cities (*cultural diversity) Soc 2UYC Understanding Youth in 21 st Century ANT2ABA/ANT3ABA: Aboriginal Australia (*cultural diversity) ANT2CRD/ANT3CRD: Culture, Race and Difference (*cultural diversity) AST2GSL/AST3GSL: Goddesses, Sexuality and Liberation: India and beyond (*cultural diversity) SOC2ACR/SOC3ACR: Australian Cities and Regions SOC2CMS/SOC3CMS: Community Studies SOC2GES/SOC3GES: Gender and Sexuality: contemporary debates (*cultural diversity)
Explorations Humanities	ARH 430B Art of Byzantine ARH2AWA/ARH3AWA: Andy Warhol's America: pop art, politics and popular culture ARH2ETA/ARH3ETA: European Travel and Art AST2INB/AST3INB: Introduction to Buddhism (*cultural diversity) PHI2DBK/PHI3DBK: Discourse, Body, Knowledge PHI2HUR/PHI3HUR: Human Rights: fundamental issues (*cultural diversity)

	PHI2BAW - Being in the World PHI2MFQ - Metaphysics: Fundamental Questions DRA2TSS - Theatre Spaces and Stages DRA3AUD - Australian Drama from 1955 to the Present
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- Most electives are 20 AUS credits unless otherwise noted. Please note that students must take 15 Australian credit points to equal 3 SDSU units
- Many of these classes have pre-requisites or Coordinator approval. Check with La Trobe Coordinator for approval

Last revised on February 13, 2017