

Course Substitution for: **University of South Australia, Australia** (All courses taught in ENGLISH)

- Course unit conversion: 4.5 Uni SA credit = 4.5 US units (1=1)
- Most courses are 4.5 US units each
- Some 3000 level courses require student to have a significant amount of major coursework completed. Be sure to check prerequisites.
- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

PLEASE NOTE THAT STUDENTS CAN TAKE A MAXIMUM OF SIX UNITS OF LOWER DIVISION

Core Courses for All Majors

Course at SDSU	Course at University of South Australia
BA 323: Fundamentals of Finance	BANK 2007 Business Finance
BA 360: Intro to Operations and Supply Chain Management	BUSS 2054 Principles of Logistics an Supply Chain Management
BA 350: Management & Organizational Behavior	BUSS 1054 Management Principles (LOWER DIVISION) BUSS 2046 Organizational Behavior
BA 370: Marketing	MARK 1010 Marketing Principles: Trading and Exchange (LOWER DIVISION)
BA 405: International Business Strategy	BUSS 3023 Strategic Management

Finance Majors

ACCTG 326: Intermediate Financial Acctg	ACCT 2005 Financial Accounting BANK 3003 Financial Risk Analysis, (Prerequisite: FIN 327 & FIN 421) (FALL)
FIN 321: Managerial Economics	ECON 3002 Managerial Economics
FIN 327: Investments	BANK 3004 Portfolio and Fund Management, (Prerequisite: FIN 323 & 329 plus proficiency in Excel)
FIN 328: Entrepreneurial Finance	BUSS 3001 Small Enterprise Management
FIN 329: International Bus. Fin.	BANK 2006 International Currency and Banking Markets
FIN 421: Portfolio Management	BANK 3004 Portfolio and Fund Management
FIN 427: Deriv & Financial Risk Mgt	BANK 1005 Derivatives and Securities Markets (LOWER DIVISION)
FIN Elective	BANK 3002 Investment Banking and Project Finance BANK 3006 Financial Modelling BANK 3005 Applied Financial Planning
FS Elective	ACCT 3005 Auditing Theory and Practice ACCT 2013 Cost Management Systems

Information Systems Majors

MIS 380: Data Management Systems	BUSS 2055 Managing Organisational Information PROPOSE
IS Electives	BUSS 2016 Management of Technology PROPOSE

Management Majors

MGT 352: Human Resource Mgt.	BUSS 2049 or BUSS 2026 BUSS 2043 Foundations of Human Resource Management
MGT 444: Business Ethics & Corporate Governance (Formerly MGT 356)	BUSS 2037 Business Ethics BUSS 3053 International Management Ethics and Values
MGT 357: Multinational Business & Comparative Mgmt	BUSS 3015 Cross-Cultural Organizational Behavior or BUSS 2047 International and Comparative Management

MGT 450: Venture Management	BUSS 3001 Small Enterprise Management EF
MGT 466: International HRM	BUSS 3025 International & Comparative HRM PROPOSE
MGT 475: Leadership in Organizations	BUSS 3050 Organisational Learning and Leadership
MGT Elective	BUSS 3001 Small Enterprise Management BUSS 2053 Resource Management and the Supply Chain PROPOSE BUSS 2054 Principles of Logistics and Supply Chain Management PROPOSE BUSS 3005 Strategic Management for Recreation and Sport PROPOSE BUSS 3024 Negotiation Processes PROPOSE BUSS 3027 Integrated Logistics Management PROPOSE BUSS 3037 Management of Industrial Relations PROPOSE BUSS 3053 International Management Ethics and Values PROPOSE BUSS 3055 Management for Quality PROPOSE BUSS 3056 Administrative Systems Management PROPOSE BUSS 3011 Enterprise and Business Creation PROPOSE TOUR 2005 Managing the Hospitality Experience TOUR 1001 Understanding Travel and Tourism (LOWER DIVISION)
HRM Elective	BUSS 2036 Training and Development PROPOSE BUSS 3035 Managing Human Resources in Recreation and Sport PROPOSE BUSS 3038 Strategic Human Resource Management PROPOSE BUSS 3039 Contemporary Human Resource Management PROPOSE
ENT Elective	BUSS 2040 Small Business for Professionals PROPOSE BUSS 3043 Entrepreneurial Enterprises PROPOSE BUSS 3048 Entrepreneurial Marketing for New Ventures PROPOSE BUSS 3049 Entrepreneurial Business Planning PROPOSE

Marketing Majors

MKTG 371: Consumer and Buyer Behavior	MARK 1008 Buyer and Consumer Behaviour (LOWER DIVISION)
MKTG 372: Retail Marketing	MARK 2016 Retail Marketing Management
MKTG 373: Integrated Marketing Communications	MARK 2007 Marketing Communication Management
MKTG 376: Global Marketing	MARK 3005 International Marketing Management
MKTG 377: Selling Strategies	MARK 2013 Personal Selling
MKTG 470: Marketing Research	MARK 2020 Market Research
MKTG 474: Business Marketing	MARK 2018 Business to Business Marketing
MKTG 476: Internet/Interactive Marketing	MARK 2022 Marketing Electronic Businesses
MKTG 479: Strategic Marketing	MARK 3008 Marketing Project Programs MARK 3009 Business and Marketing Planning Principles
MKTG Elective	MARK 2008 Brand Management MARK 3010 International Marketing Project A MARK 3011 International Marketing Project B MARK 2010 Market Analysis MARK 2026 Marketing for Services MARK 2028 Media Planning MARK 2014 Specialist Topics in Marketing PROPOSE MARK 2027 Client and Customer Relationship Management PROPOSE
IMC Elective	MARK 2007 Advertising MARK 2008 Brand Management MARK 3005 International Marketing VSAR 2032 Advertising and Popular Culture COMM 3006 Advertising: Images, Industry and Audience COMM 2066 Corporate and International Public Relations COMM 5006 Communication in the Global Context COMM 3004 Communication and Organizations MAN101448 Client and Customer Relationship Management
JMS 460: Principles of Advertising (Formerly COMM 460)	MARK 2007 Advertising PROPOSE

General Education

Approved SDSU GE Area	Course at University of South Australia
Explorations Natural Sciences	EART 2011 Natural Hazards and Disasters ENVT 2004 Park and Wilderness Management
Explorations Social & Behavioral Sciences	ENVT 3009 Aborigines and the environment (*cross cultural) POLI 2009 Nationalism, identity and human rights (*cross cultural) POLI 2010 Security in the Asia-Pacific region (*cross cultural) POLI 2008 Islam, society and international affairs (*cross cultural) POLI 2017 Contemporary N.E. Asia (*cross cultural) LANG 2018 Communicating in Asia
Explorations Humanities	VSAR 2029 Aboriginal arts and visual culture (*cross cultural) LANG 2007 Australian society, Aboriginal voices (*cross cultural)
Foundations Soc & Beh Sci	HUMS 1044 Gender, sex and culture SOCU 1003 Sociology 1
Foundations Humanities Phil/RS	PHIL 1008 Myth, ritual and the sacred PHIL 1001 Philosophy of knowledge and ethics

Last revised on July 25, 2017