

*Course Substitution for*  
**Berlin School of Business Economics and Law,**  
**Germany**  
 (All courses taught in English)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**
- **PLEASE NOTE THAT ALL COURSES ARE 2.5 units only**
- **PLEASE NOTE THAT ALL CLASSES ARE OFFERED EVERY SEMESTER, UNLESS NOTED**

**Core Courses for All Majors**

Course at SDSU	Course at Berlin School of Business Economics and Law
BA 323: Fund. of Finance	Fundamentals of Corporate Finance Investment and Finance Principles of Corporate Finance
BA 360: Intro to Operations Management	Operations Management Product and Supply Management
BA 350: MGM & Organizational Behavior	Organisational Behavior in International Companies Human Resources and Organization
BA 370: Marketing	Marketing
BA 405: International Business Strategy	Strategic Management

**Accounting Majors**

ACCTG Elective	International Business Accounting
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**Finance Majors**

FIN Elective	Capital Markets Corporate Finance Financial Analysis and Valuation Instruments of Controlling National and International Financial Relations Selected Issues in Business Finance
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**Information Systems Majors**

MIS Elective	Business Applications <a href="#">Introduction to Business Information systems PROPOSE</a> Management Issues: Total Quality Management, SPRING
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**Management Majors**

MGT 352: Human Resource Mgt.	Human Resource Management
MGT/ENTRE/HR Elective	Business Simulation Distributions Management and Transportation International Management Internationalization of economic processes goals, instruments and actors of regulation (6 UNITS) Management Issues: business Ethics

	Management Issues: Entrepreneurship Organizational Design Product and Distribution Management
<b>Marketing Majors</b>	
MKTG 371: Consumer & Buyer Behavior	Communication Strategies and Consumer Behavior
MKTG 470: Marketing Research	Market Research
MKTG/IMC/Sales Electives	Communication and Interaction on the Job Product and Distribution Management Selected Issues in Marketing
<b>General Education</b>	
<b>Approved SDSU GE Area</b>	<b>Course at Berlin School of Business</b>
Explorations Social & Behavioral Sciences	Political Economy and Social Structure of Modern Society Work, Business and Society European Economic Policy Regional Studies <a href="#">International Economics PROPOSE</a> <a href="#">History, Politics and Economics of the Host Country PROPOSE</a> <a href="#">Intercultural Communication PROPOSE</a>

Last revised on November 29, 2018