Course Substitution for Bocconi University, Italy
(Courses taught in ENGLISH)

- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.
- Please note language of course instruction in parentheses. Eng/It means that the course is partially taught in English and Italian. If only one language is stated, for example Eng, this means that the course is entirely taught in English.

PLEASE NOTE THAT COURSES CHANGE ALL THE TIME therefore, we recommend that you save your upper division GE courses, the Social and Behavioral Sciences and the Humanities in addition to the electives in your major. In that way, you will at least end up with 4 courses to take.

PLEASE NOTE, THE COURSES LISTED BELOW MAY OR MAY NOT BE AVAILABLE THE SEMESTER THAT YOU ARE PLANNING TO ATTEND

- Courses available will be listed on the web site at the beginning of each academic year. Please consult their web site each year for course availability

- Each year, we will work with students who are selected to attend this program to get courses approvals BEFORE DEPARTURE

COURSES OFFERED AY 2017-18

<table>
<thead>
<tr>
<th>Core Courses for All Majors</th>
<th>Course at Bocconi University</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIS 301: Statistical Analysis for Business</td>
<td>30001 Statistics PROPOSE (4 UNITS) FALL Quantitative Methods for Social Sciences (Module II-Statistics) SPRING</td>
</tr>
<tr>
<td>BA 323: Fundamentals of Finance</td>
<td>30017 Corporate Finance PROPOSE FALL/SPRING</td>
</tr>
<tr>
<td>BA 350: MGT &amp; Organizational Behavior</td>
<td>30153 Organization Theory FALL/SPRING</td>
</tr>
<tr>
<td>BA 360: Intro to Operations and Supply Chain MGT</td>
<td>30214 Sustainable Operations Management SPRING</td>
</tr>
<tr>
<td>BA 370: Marketing</td>
<td>30015 Marketing FALL</td>
</tr>
<tr>
<td>BA 405: International Business Strategy</td>
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<tr>
<td>BA 404: Small Business Consulting</td>
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Accounting Majors

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<tr>
<th>ACCTG Electives</th>
<th>30336 Accounting and Financial Statements Analysis FALL</th>
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<tr>
<td></td>
<td>30488 Applied Valuation Analysis For Mergers And Other Business Combinations PROPOSE FALL</td>
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Finance Majors

| FIN 325 : Intermediate Finance                                   | 30176 Financial Contracting SPRING                    |
|                                                                  | 30185 Business Valuation SPRING                      |
| FIN 326: Financial Institutions Management | 30148 Management of Financial Institutions FALL |
| FIN 329 : International Business Finance | 30151 Principles of International Finance SPRING |
| Fin 421 : Portfolio Management and Security Analysis | 30180 Equity Portfolio Management FALL |
| 30055 Financial Economics SPRING |
| FIN 427 : Derivatives and Financial Risk Management | 30184 Risk Management with Derivatives SPRING |

| 30178 International Banking FALL |
| 30179 International Project Finance FALL |
| 30173 Corporate Banking FALL |
| 30177 Financial Modelling SPRING |
| 30181 The Microstructure of Financial Markets SPRING |
| 30186 Venture And Development Capital FALL |
| 30006 Financial Markets and Institutions |
| 30150 Introduction To Options And Futures FALL PROPOSE |
| 30179 International Project Finance FALL PROPOSE |
| 30055 Financial Economics SPRING PROPOSE |
| 30176 Financial Contracting SPRING PROPOSE |
| 30185 Business Valuation SPRING PROPOSE |

**Management Majors**

- MGT 353: Creativity and Innovation 30380 The Global Industry of Imaginaries SPRING
- MGT 358: Fundamentals of ENT 30218 Entrepreneurial Strategy SPRING
- MGT 452: Family Business MGT 30276 Family Business Strategies SPRING PROPOSE
- MGT 460: Business Plan Development 30219 Business Plan SPRING
- MGT 467: Diversity Issues 30298 Diversity Management and Policy SPRING
- MGT 475: Leadership in Organizations 30262 Leadership Skills FALL
- MGT 353: Creativity and Innovation 30222 New Product Dev. and Open Innovation FALL

| 30154 Technology And Innovation Management FALL/SPRING PROPOSE |
| 30206 Introduction to Management Consulting SPRING |
| 30209 Management of Competition and Innovation in High-Tech SPRING |
| 30211 Lean Management FALL |
| 30221 Management of Fashion Company FALL/SPRING |
| 30263 Organizing Entrepreneurship |
| 30267 Management Of Cultural Companies And Institutions FALL |
| 30296 Global Sustainability Strategy FALL |
| 30378 The Transformation Of Cultural Sector And Art Market: Critical Issues And Cases SPRING PROPOSE |
| 30382 The Sustainability Of Local Productions In A Global World SPRING PROPOSE |
| 30389 Social Network Analysis (Introduction To Network Science) SPRING PROPOSE |
| 30438 User Generated Culture SPRING PROPOSE |

**MGT Electives**

- 30209 Management of Competition and Innovation in High-Tech SPRING
- 30221 Management of Fashion Companies SPRING
- 30297 Managing Creativity SPRING
- 30263 Organizing Entrepreneurship FALL
- 30269 Competitive Strategies In Creative Industries FALL
- 30383 Digital Disruption And Entrepreneurship SPRING PROPOSE
- 30492 Entrepreneurship And New Business Startup SPRING PROPOSE

**ENT Electives**

- 30209 Management of Competition and Innovation in High-Tech SPRING
- 30221 Management of Fashion Companies SPRING
- 30297 Managing Creativity SPRING
- 30263 Organizing Entrepreneurship FALL
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**Marketing Majors**

- MKTG 373: Integrated MKT COMM 30223 Marketing Communication FALL/SPRING
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**General Education**

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  - 30147 The Economics of Imperfect Labor Markets
  - 30335 Political Economics
  - 30203 International Demography
  - 30035 History of Economic Thought
  - 30195 Economics (Poverty, Inequality and Income Distribution)
  - 30056 European Economic Policy
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  - 50064 Civil Liberties and Human Rights (cultural diversity)

- Explorations Humanities
  - 30247 Method, Critique and Research in Artistic Disciplines II-Module 1 (Visual Cultures)
  - 30247 Arts and Culture I
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