

Course Substitution for **Universidad del Desarrollo, Chile** (All courses taught in English)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**

Core Courses for All Majors

Course at SDSU	Course at the Universidad del Desarrollo
BA 350: Management & Organizational Behavior	Organizational Development Human Resource Management II (Gestion de Personas II)
BA 370: Marketing	Marketing II PROPOSE
BA 405: International Business Strategy	Business Strategy Strategy I

Management Information Systems

MIS 396 W	Communications for a Successful Organization PROPOSE
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Management Majors

MGT 353: Creativity and Innovation	Creativity and Innovation Management PROPOSE
MGT 357: Multinational Business and Comparative MGT	International Business PROPOSE
MGT 358: Fundamentals to Entrepreneurship	Introduction to Start Up & Entrepreneurship PROPOSE
MGT 455: Social Entrepreneurship	Social Entrepreneurship PROPOSE
MGT/ENTREP Electives	Ideas, Conception to Engagement PROPOSE Tech Ventures PROPOSE Negotiation and Deal Making PROPOSE Introduction to Crowdfunding PROPOSE Entrepreneurship and Leadership PROPOSE Management Consulting PROPOSE Sustainable Development In Industry And Business PROPOSE

Marketing Majors

MKTG 376: Global Marketing	Global Marketing
MKTG 476: Internet/Interactive Marketing	Digital Marketing Digital Marketing for Startups

General Education

Approved SDSU GE Area	Course at the Universidad del Desarrollo
Explorations Humanities	Chilean Culture PROPOSE Art And Media Under European Regimes PROPOSE
Explorations Social & Behavioral Sciences	Globalization And Its Impact PROPOSE

Last revised on May 7, 2018