Course Substitution for
Universidad del Desarrollo, Chile
(All courses taught in English)

- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and by the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.

<table>
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<tr>
<th>Core Courses for All Majors</th>
<th>Course at SDSU</th>
<th>Course at the Universidad del Desarrollo</th>
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<td>BA 350: Management &amp; Organizational Behavior</td>
<td>Organizational Development</td>
<td>Human Resource Management II (Gestion de Personas II)</td>
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<td>BA 370: Marketing</td>
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<td>Marketing II PROPOSE</td>
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<tr>
<td>BA 405: International Business Strategy</td>
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<td>Business Strategy</td>
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Management Information Systems
MIS 396 W | Communications for a Successful Organization PROPOSE

Management Majors

MGT 353: Creativity and Innovation | Creativity and Innovation Management PROPOSE
MGT 357: Multinational Business and Comparative MGT | International Business PROPOSE
MGT 358: Fundamentals to Entrepreneurship | Introduction to Start Up & Entrepreneurship PROPOSE
MGT 455: Social Entrepreneurship | Social Entrepreneurship PROPOSE

MGT/ENTRE Electives

Creative Industries
Entrepreneurship and Leadership PROPOSE
Ideas, Conception to Engagement PROPOSE
Introduction to Crowdfunding PROPOSE
Management Consulting PROPOSE
Negotiation and Deal Making PROPOSE
Sustainable Development In Industry And Business PROPOSE
Tech Ventures

Marketing Majors

MKTG 376: Global Marketing | Global Marketing
MKTG 476: Internet/Interactive Marketing | Digital Marketing
Digital Marketing for Startups

General Education
Approved SDSU GE Area
Explorations Humanities | Chilean Culture PROPOSE
Art And Media Under European Regimes PROPOSE
Explorations Social & Behavioral Sciences | Globalization And Its Impact PROPOSE