Course Substitution for Bocconi University, Italy
(Courses taught in ENGLISH)

- All courses listed in BLACK INK have ALREADY been approved by both the College of Business and the Undergraduate Division. Those listed as PROPOSED in BLUE INK still need to be petitioned. Please see CBA Study Abroad Advisor for more details on how to petition these courses.
- Course availability is subject to change every semester. Before your departure, check course availability at this university’s web site.
- Please note language of course instruction in parentheses. Eng/It means that the course is partially taught in English and Italian. If only one language is stated, for example Eng, this means that the course is entirely taught in English.

PLEASE NOTE THAT COURSES CHANGE ALL THE TIME

THE COURSES LISTED BELOW WILL LIKELY NOT BE AVAILABLE THE SEMESTER THAT YOU ARE PLANNING TO ATTEND

- Courses available will be listed on the web site at the beginning of each academic year. Please consult their web site each year for course availability

- Each year, we will work with students who are selected to attend this program to get courses approvals BEFORE DEPARTURE

### Core Courses for All Majors

<table>
<thead>
<tr>
<th>Course at SDSU</th>
<th>Course at Bocconi University</th>
</tr>
</thead>
<tbody>
<tr>
<td>BA 350: Management &amp; Organizational Behavior</td>
<td>30153 Organization Theory</td>
</tr>
<tr>
<td>BA 370: Marketing</td>
<td>30015 Marketing</td>
</tr>
<tr>
<td>BA 405: International Business Strategy</td>
<td>30215 International Business and Management</td>
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<tr>
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<td>30012 Business Strategy</td>
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<tr>
<td>BA 404: Small Business Consulting</td>
<td>30213 Strategic Management for Small and Medium Enterprises</td>
</tr>
</tbody>
</table>

### Accounting Majors

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<thead>
<tr>
<th>Accounting Majors</th>
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</thead>
<tbody>
<tr>
<td>ACCTG Electives</td>
<td>30160 Analysis and Interpretation of Financial Statements</td>
</tr>
</tbody>
</table>

### Finance Majors

<table>
<thead>
<tr>
<th>Finance Majors</th>
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</tr>
</thead>
<tbody>
<tr>
<td>FIN 326: Financial Institutions Management</td>
<td>30148 Management of Financial Institutions</td>
</tr>
<tr>
<td>FIN 328 : Entrepreneurial Finance</td>
<td>30184 Venture and Development Capital</td>
</tr>
<tr>
<td>FIN 327 : Investments</td>
<td>30055 Financial Economics</td>
</tr>
<tr>
<td>FIN 329 : International Business Finance</td>
<td>30151 Principles of International Finance</td>
</tr>
<tr>
<td>Fin 421 : Portfolio Management and Security Analysis</td>
<td>30180 Equity Portfolio Management</td>
</tr>
<tr>
<td>FIN 427 : Derivatives and Financial Risk Management</td>
<td>30184 Risk Management with Derivatives</td>
</tr>
<tr>
<td>FIN Elective</td>
<td>30178 International Banking</td>
</tr>
<tr>
<td></td>
<td>30179 International Project Finance</td>
</tr>
<tr>
<td></td>
<td>30181 The Microstructure of Financial Markets</td>
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<tr>
<td></td>
<td>30187 Alternative Investments</td>
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</tbody>
</table>

### Information Systems Majors

<table>
<thead>
<tr>
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</tr>
</thead>
</table>
### MIS 460: Project Management
- 20329 Project Management

## IS Elective
- 20209 IT Consulting
- 30209 Management of Competition and Innovation in High-Tech

## Management Majors

### MGT 358: Fundamentals of ENT
- 30218 Entrepreneurial Strategy
- 30263 Organizing Entrepreneurship

### MGT 444: Bus. Ethics and Corporate Governance
- 30216 Social Responsibility in Business Government and Non Profit
- 20331 Corporate Social Responsibility

### MGT 475: Leadership in Organizations
- 30262 Leadership Skills

### MGT 353: Creativity and Innovation
- 30206 Introduction to Management Consulting
- 30209 Management of Competition and Innovation in High-Tech
- 30221 Management of Fashion Company
- 30193 Management of International and Supranational Organizations
- 20329 Project Management
- 30152 Public Management
- 30163 Management Control Systems for Performance Evaluation
- 30297 Managing Creativity
- 30263 Organizing Entrepreneurship
- 30141 Workshop in Design Base Industries and Companies

### HRM Electives
- 30163 Management Control Systems for Performance Evaluation

### ENT Electives
- 30209 Management of Competition and Innovation in High-Tech
- 30221 Management of Fashion Companies
- 30297 Managing Creativity
- 30263 Organizing Entrepreneurship
- 30154 Technology and Innovation Management

## Marketing Majors

### MKTG 373: Integrated MKT COMM
- 30223 Marketing Communication

### MKTG 470: Marketing Research
- 30228 Marketing Research

### MKTG 476:
- 30227 Introduction to E-Marketing and E-Commerce

### MKTG Electives
- 30209 Management of Competition and Innovation in High-Tech
- 30040 Competitive Strategies and Planning in Creative Industries
- 30040 Competitive Strategies and Planning in Creative Industries
- 30318 Green Marketing
- 30221 Management Fashion Companies
- 30295 Psychology of Marketing
- 30230 Personal Selling

### IMC Electives
- 30138 Workshop in Management of the Music Business
- 20305 Cultures, Media And Consumption

## General Education

### Explorations Soc & Beh Sciences
- 30147 The Economics of Imperfect Labor Markets
- 30146 Political Economics
- 30203 International Demography
- 30168 Economics of Globalization
- 30170 History of Economic Thought
- 30195 Economics (Poverty, Inequality and Income Distribution
- 30056 European Economic Policy
- 30196 International Relations
- 30200 Political Science
- 30057 International Economics
- 50064 Civil Liberties and Human Rights (cultural diversity)
- 6304 Development Policy (cultural diversity)
- 30202/6308 Global Health and Devel. Pols. Making and MGT (cultural diversity)
- 50064 Civil Liberties and Human Rights (cultural diversity)
<table>
<thead>
<tr>
<th>Explorations Humanities</th>
<th>30247 Method, Critique and Research in Artistic Disciplines II - Module 1 (Visual Cultures)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>30106 Arts and Culture I</td>
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<tr>
<td></td>
<td>30120 Arts and Culture II Visual Cultures</td>
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<tr>
<td></td>
<td>30121 Arts and Culture</td>
</tr>
<tr>
<td></td>
<td>30273- Method, Critique and Research in Artistic Disciplines II</td>
</tr>
</tbody>
</table>

Last revised on March 24, 2016