



Course Substitution for **Berlin School of Economics and Law, Berlin, Germany** (All courses taught in English)

The course articulation list below must only be used **as a guide** to plan your courses abroad, and not a definitive list of courses abroad. **Courses abroad are not guaranteed.**

- All courses listed in **BLACK INK** have been **APPROVED**.
- **Course availability WILL LIKELY CHANGE every semester.** Before your departure, check course availability on SDSU Aztecs Abroad program brochure (under the “Academics tab”).
- **Those listed as PROPOSED in BLUE INK still need to be petitioned and are not currently approved. Approval is based on submitted course syllabus and at the discretion of the Department Chair. Course approval is NOT guaranteed.**
- **All courses will transfer back to SDSU as 2.5 units.**

Core Courses for All Majors

Course at SDSU	Course at Berlin School of Business Economics and Law
BA 323: Fund. of Finance	Fundamentals of Corporate Finance Investment and Finance Principles of Corporate Finance
BA 360: Intro to Operations Management	Operations Management Product and Supply Management
BA 350: MGM & Organizational Behavior	Organizational Behavior in International Companies Human Resources and Organization
BA 370: Marketing	Marketing
BA 405: International Business Strategy	Strategic Management Strategy & Brand Management in the Brewing Industry

Accounting Majors

ACCTG Elective	International Business Accounting
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Finance Majors

FIN/FIN Services/Real Estate Elective	Capital Markets Corporate Finance Financial Analysis and Valuation Instruments of Controlling National and International Financial Relations Selected Issues in Business Finance
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Information Systems Majors

MIS Elective	Business Applications Introduction to Business Information systems PROPOSE Management Issues: Total Quality Management, SPRING
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Management Majors

MGT 352: Human Resource Mgt.	Human Resource Management
MGT/ENTRE/HR Elective	Business Simulation Distributions Management and Transportation International Management Internationalization of economic processes goals, instruments and actors of regulation (6 UNITS) Management Issues: business Ethics Management Issues: Entrepreneurship Organizational Design Product and Distribution Management

Marketing Majors

MKTG 371: Consumer & Buyer Behavior	Communication Strategies and Consumer Behavior
MKTG 470: Marketing Research	Market Research
MKTG/IMC/Sales Electives	Communication and Interaction on the Job Communication and Interaction in a Professional Context Product and Distribution Management Selected Issues in Marketing

General Education

Approved SDSU GE Area	Course at Berlin School of Business
Explorations Social & Behavioral Sciences	Please visit this website to see the list of courses that already have been approved
Explorations Humanities	Please visit this website to see the list of courses that already have been approved