

*Course Substitution for*  
**University of Canberra, Australia**  
 (All courses taught in ENGLISH)

- All courses listed in **BLACK INK** have **ALREADY** been approved by both the College of Business and by the Undergraduate Division. Those listed as **PROPOSED** in **BLUE INK** still need to be petitioned. Please see a CBA Study Abroad Advisor for more details on how to petition these courses
- **Course availability is subject to change every semester. Before your departure, check course availability at this university's web site.**
- **Students must check course level of every course prior to registration. Only courses that are Level 2 and 3 will be considered upper-division at this university.**
- Course unit conversion: 3 Canberra credit points = 3.7 US units (multiply by 1.25)

**PLEASE NOTE THAT STUDENTS CAN TAKE A MAXIMUM OF SIX UNITS OF LOWER DIVISION**

**Core Courses For All Majors**

Course AT SDSU	Course at University of Canberra
FIN 240: Legal Environment of Business	Introduction to Business Law (4977) PROPOSE SPRING & FALL
BA 323: Fund. of Finance	Business Finance (6392) SPRING
BA 370: Marketing	Introduction to Marketing (6357) lower division SPRING & FALL
BA 405: International Business Strategy	Strategic Management (4823) SPRING & FALL Strategic Management (7371)

**Accounting Majors**

ECON 320: Intermed. Macro <b>or</b> ECON 321: Intermed. Micro <b>or</b> FIN 321: Managerial Econ	Intermediate Macroeconomics (6383) PROPOSE Intermediate Microeconomics (6382) PROPOSE
ACCTG Elective	Accounting for Managers (5617) PROPOSE SPRING & FALL

**Finance Majors**

ACCTG 325: Intermed. Managerial	Accounting for Managers (5617) PROPOSE SPRING & FALL
ACCTG 326: Intermed. Financial	Financial Institutions and Markets (6386)
FIN 321: Managerial Economics	Business Economics (6394) PROPOSE SPRING & FALL

**Information Systems Majors**

MIS 306: Info Systems Analysis	Info Systems in Organizations (6348) PROPOSE SPRING & FALL
MIS 406: IDS Design	Database Design (5915) PROPOSE FALL & SPRING

MIS 492: Mgt. of Info Systems	Information System Management (7163) PROPOSE FALL
MIS 375: Info Sys. Technology	Systems Analysis and Modelling (6365) PROPOSE FALL
MIS 460: Project Management	Systems Project and Quality Management (7173) PROPOSE SPRING & FALL
MIS 481: E-Business/Web Develop.	Web Design and Programming (7175) PROPOSE FALL

### Management Majors

MGT 352: Human Resource Mgt.	Managing Human Resources (6354)
MGT 356: Social and Ethical Issues	Business Ethics (6397)
MGT 463: Performance Management	Organisational Performance (7079) SPRING
MGT 466: International HR Mgmt	International Human Resource Management (6381)
MGT 475: Leadership in Organizations	Leadership, Innovation & Change
MGT/ ENT Elective	Introduction to International Business (6356) Organizational Behavior (4818) PROPOSE FALL & SPRING Organizational Performance (7079) PROPOSE SPRING Organizational Communications (7007) PROPOSE FALL Global e-Business (6363) PROPOSE Leadership, Innovation and Change (7075) PROPOSE Entrepreneurship (6349) PROPOSE SPRING
HR Elective	Developing Human Resources (6403) SPRING

### Marketing Majors

MKTG 371: Consumer & Buyer Beh.	Consumer Behavior (6390)
MKTG 376: Global Marketing	International Marketing (2429)
MKTG 470: Marketing Research	Marketing Research Methods
MKTG 479: Strategic Marketing	Marketing Management (1989)
MKTG Elective	International Advertising (4243) Internet Marketing (6379) Services Marketing (6366) Marketing Research Project (6413) Mktg Mngmnt & Planning (6371)
IMC Elective	Internet Media and Communication (5564) Communication and Media Research (7003) Communication Foundations (5559) Advertising Strategy (6809) Media Industries and Audiences (8133) Influence, Belief and Argument (8132)

**General Education**

<b>Approved SDSU GE Area</b>	<b>University of Canberra Course</b>
Explorations Natural Sciences	Environmental Planning and Assessment (6918)
Explorations Social & Behavioral Sciences	Environmental and Resource Economics (52) Environmental Conflict and Management (6917) Sociology and Technology and work (7087) FALL Lang Culture and Soc. (5566) (*cross cultural) Indigenous Politics and the State (7000) (*cross cultural) Indigenous Australia: Contemporary Issues (6878) (*cross cultural) Government-Business Relations (6606) SPRING Communication Traditions (4013) FALL International Politics (7073)
Foundations Social & Behavioral Sciences	Introduction to Sociology (6607) Politics and Democracy (675) Concepts in Applied Anthropology (2972)
Foundations Life Sciences	Concepts in Biology (483)

Last revised on March 19, 2018